

05

LICENSED TECHNOLOGIES

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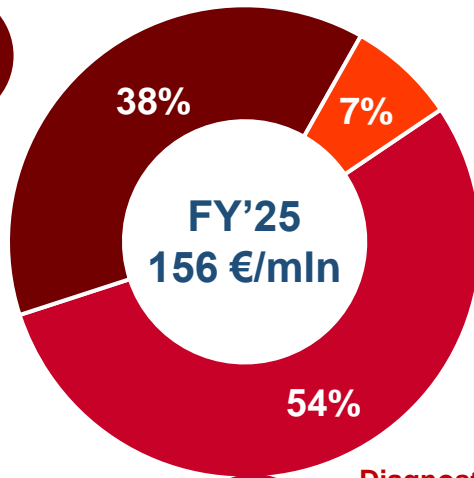
President Luminex

Licensed Technologies: Enabling Innovation & Value Creation

2025 LTG Revenue & Segments

Life Science Research

- Basic Research
- Applied Research



Pharma

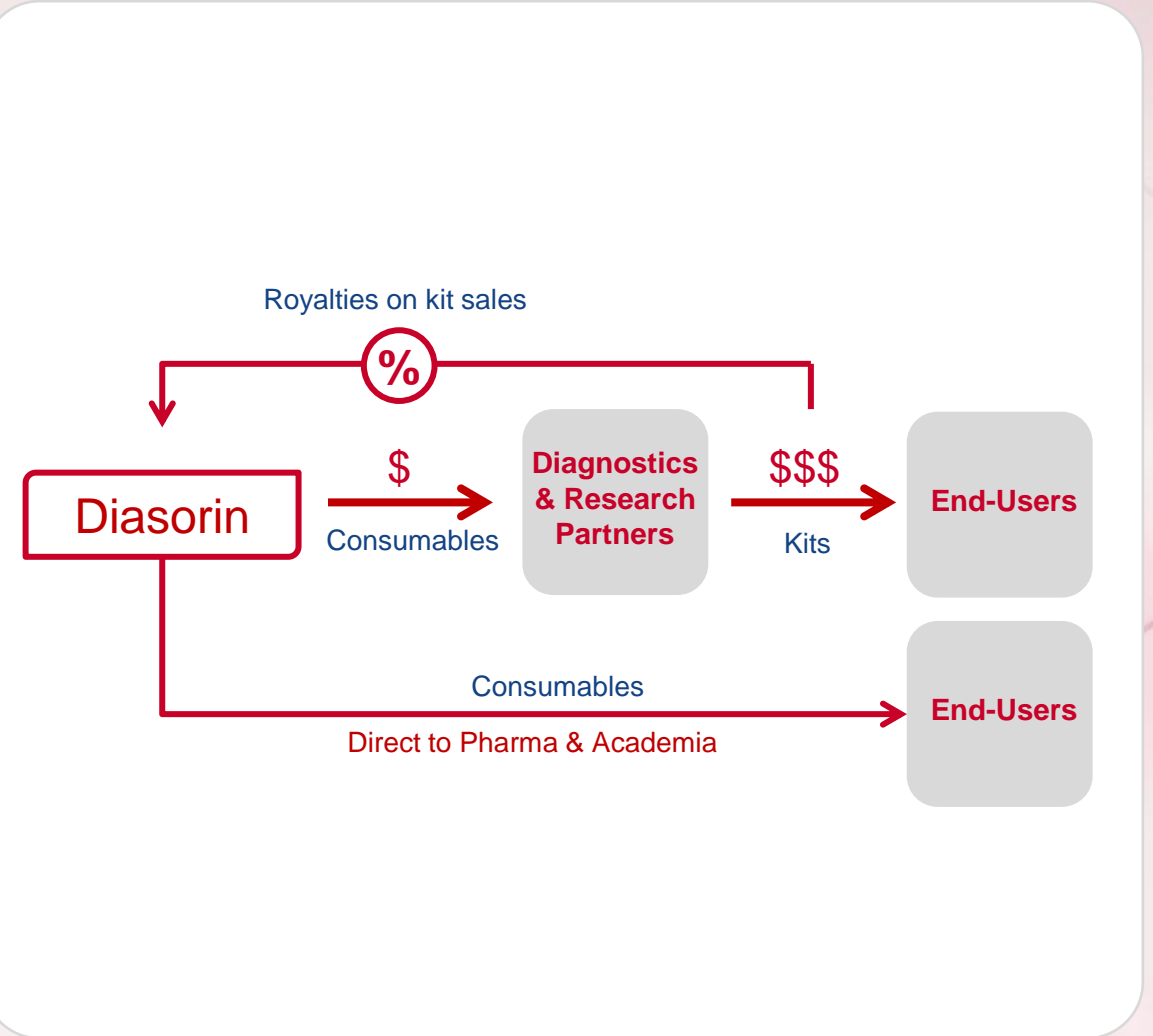
- Drug Discovery
- Vaccines Development



Diagnostics

- Transplant
- Autoimmune
- Infectious Diseases

>80% Recurring Revenue



Diagnostics

Diasorin serves diagnostic partners that create specialty applications

- Transplant diagnostics
- Autoimmune & ID Diagnostics
- Testing services (biomarker LDTs)

Diagnostic segment is a stable and profitable business, growing at market rate



TAM
1.4 €/bn; 6% CAGR

- ~40% penetration
- Transplant diagnostics (~ 90%)
 - Autoimmune & ID Diagnostics (40%)
 - Testing services (biomarker LDTs) (10%)

Products

Diagnostic Kits

Transplant

Autoimmune

Multi-pathogen

IVD Instruments

OEM Modules



Partners & Customers

Major Partners

End-Users



Commercial Labs
Hospitals
Transplant Centers

Life Science Research

Diasorin serves Life Science partners who provide ready-to-use multi-analyte panels to power pharma discovery and academic research

1,300+ partner developed multi-plex kits available globally



TAM
535 €/mln | 6% CAGR

~30% penetration

Products

Research Use Only Kits

Quantitative Proteomics

Gene Expression

Biomarker Panels

Preconfigured Panels

Mix & Match

Single Target Kits



RUO Instruments

Automation



INTELLIFLEX

Magpix

LX200

inSPIRE Platform

Partners & Customers

Major Partners

ThermoFisher SCIENTIFIC

biotechnne

MILLIPORE SIGMA

BIO-RAD LIFE SCIENCE



End-Users

Academia

Pharma Discovery

Applied Research

Pharma

Diasorin enables pharmaceutical companies to develop specialty and proprietary assays for drug and vaccine development

xMAP in Specialty Vaccine Clinical Trials



Supporting Phase III Clinical Studies with Project AdVance



Drug Discovery TAM
2.4 €/bn | 5% CAGR

Vaccines TAM
300 €/mln | 9% CAGR

Products

RUO Kits & Ingredients for GLP Assays

Drug Discovery

Multivalent Vaccines

Assay Kits



Microspheres



Assay Support Svc



RUO Instruments



INTELLIFLEX Magpix LX200

Automation



inSPIRE Platform

Partners & Customers

Major Partners



Direct Sales



Key Takeaways on Licensed Technologies

Revenue base

Highly recurring and high-quality

Diversified business model

Diagnostics, Life Science Research and Pharma

Exposure to multiple end-markets

- **Diagnostics:** stable and profitable core (growth in line with the market)
- **Life Science & Pharma:** innovation-driven growth engines, supporting research, drug discovery and vaccine development

Strong partner ecosystem and embedded positioning

Long-term, sticky relationships and royalty streams

A resilient, partner-driven business delivering recurring revenues and long-term growth optionality

Attractive market fundamentals across segments

Solid TAMs and growth profiles

Scalable platform with multiple monetization levers

Kits, consumables, instruments, and royalties



Diasorin